DELIVERING IT SUCCESS WITH MICROSOFT PUBLIC CLOUD SOLUTIONS
SOLIDSOFT REPLY CLOUD ASSESSMENT

Solidsoft Reply has supported many organisations with their move to public cloud, helping them to:

→ Reduce cost through extending the data centre to the Cloud

→ Accelerate time to market by migrating development and test environments to the Cloud

→ Improve data management and compliance with StorSimple Cloud storage

→ Enable real-time access to services with mobile applications in the Cloud

→ Secure third party integration with API management in the Cloud

→ Enhance agility whilst reducing cost through disaster recovery in the Cloud

Let Solidsoft Reply assess your organisation's readiness for the Public Cloud and support your first steps to success with a tailored Cloud Assessment engagement designed to meet the specific needs of your organisation.

HOW IT WORKS:

Whatever your area of interest in Public Cloud is, your dedicated Solidsoft Reply Consultant will demonstrate to you and your key stakeholders how public cloud can enable success for your business. Your tailored Cloud Assessment package, which costs **£5,000 (T&E & VAT excluded),** comprises of three clearly defined stages, which will examine your business, technical and people requirements.

The engagement comprises of three key sessions:

DISCOVERY AND ANALYSIS   **SOLUTION DESIGN**   **REPORT DEVELOPMENT**

STAGE 1: DISCOVERY & ANALYSIS

Part 1: BUSINESS DISCOVERY AND ANALYSIS
Solidsoft Reply will work with your team to understand:
→ The nature of your business
→ Your business objectives and priorities for the next 6-12 months, 2-3 years, 3-5 years
→ The technical landscape of your business, assessing what works well versus what does not
→ What success would look like following public cloud adoption

Part 2: CONSOLIDATION AND PUBLIC CLOUD EDUCATION SESSION
Solidsoft Reply will present an overview of the Microsoft Azure platform highlighting concepts and capabilities that will be useful for your industry and which will address your business needs. These will include, but are not limited to, the previously listed scenarios.
Following an interactive discussion, we will identify which areas of the platform align to your business objectives and the agenda and focus for Stage 2.

STAGE 2: CANDIDATE SOLUTION DEVELOPMENT

Stage 2 will be highly interactive with a detailed discussion and review of the business value, possible approaches, including shared best practice, and resource requirements of each of the candidate solutions identified. Once agreed, the candidate solutions will be ranked by priority for your organisation.
This will be the starting point towards the development of your solution design and best practice approach for the agreed next steps, which might include:
→ Construction of a business case
→ Planning of a Proof of Concept or Pilot Project
→ A request for a proposal to deliver the whole solution

STAGE 3: REPORTING AND DOCUMENTATION

Following the in-person engagement, your dedicated Solidsoft Reply Consultant will produce a detailed report summarising the content of each session, including:
→ A summary of business challenges
→ A summary of key decision points made during the three days
→ A description of the prioritised candidate solution illustrating how this will meet your needs
→ A vision statement of the future business
→ A solution design and plan for next steps
→ Agree additional detail requested by the customer